

## **Neal M. Eiseman Arbitrator Resume**

**Employer:** Eiseman ADR LLC, full-time arbitrator and mediator, January 1, 2020 to present.

**Work History:** Managing Partner/Partner/Associate, Goetz, Fitzpatrick LLP, 1981-2019. Partner for more than 30 years at one of the premier construction and real estate litigation law firms in the tri-state area.

**Construction Experience:** Litigated and arbitrated complex construction disputes in New York, New Jersey, Massachusetts and federal courts for numerous clients, including owners, construction managers, general contractors, subcontractors, sureties and manufacturers. Negotiated multi-million dollar contracts on behalf of private and institutional developers, owners, design professionals, construction managers, general contractors, subcontractors and material suppliers. Counseled clients on day to-day issues arising during construction projects including contract, payment and insurance matters. Extensive litigation and drafting experience in construction contracts and design services agreements and in Uniform Commercial Code as it relates to product warranties and disclaimers. Lectures on construction issues for numerous professional organizations and bar associations.

**Commercial Experience:** Litigated and arbitrated complex commercial disputes for numerous corporate clients involving breach of contract and payment disputes, conversion, fraud, tortious interference with contract, breach of fiduciary duty and shareholder disputes. Negotiated contracts and commercial leases on multi-million dollar projects on behalf of private and institutional developers, owners, retailers, landlords and tenants. Counseled corporate clients on day-to-day matters, including contract and real estate issues, real estate tax disputes, commercial and residential leases, joint ventures, shareholder and employment disputes and insurance matters.

**Alternative Dispute Resolution Experience:** Member of the AAA Large Complex Case Panel. Member of the AAA Master Mediator Panel for Construction. Member of the International Centre for Dispute Resolution's International Panel of Mediators. Served as an AAA arbitrator on construction cases since 1986. Served as Panel Chairman, Panel Member or sole arbitrator in numerous six figure, multi-million dollar and construction disputes regarding myriad issues, including payment, delay, performance and design. Representative cases include disputes concerning a container facility and port,

a sewerage authority, new building construction for colleges/universities, commercial and residential building envelopes, condo and coop renovations and high-end office interior renovations. Extensive experience representing clients in more than 100 complex arbitrations and mediations involving disputes over payment, employment agreements, shareholder disputes, asset purchase agreements, construction contracts, architectural service and surety agreements, wrongful termination, construction and design defects, insurance coverage issues, roofing systems and roofing warranties, fraud, client billing, high-end residential and commercial construction, water damage claims involving building envelopes, foundations, masonry, concrete, wall systems, roof assemblies, EIFS applications, reservoirs and floating covers, environmental issues and coverage disputes involving insurance carriers and their insureds.

**Alternative Dispute Resolution Training:** AAA Construction Conference, 2021, 2019, 2023; Faculty, AAA's ACE 18 Arbitrator Training; ICDR International Symposia in Advanced Case Management Issues, 2017; CCA 17th Annual Meeting, 2017; Faculty, AAA, "eDiscovery: Arbitration in a Digital World," (ACE012), 2015 and 2016; Faculty, AAA, "Essential Mediation Skills for The New Mediator," 2013-15; Faculty, AAA, "Enough Already! Striking the Right Balance of Discovery in Arbitration," 2014; Faculty, AAA Construction Conference, "Cutting Construction Arbitration Costs Without Compromise", 2012; Faculty, "AAA Discovery in Construction Arbitration: When is Enough Enough?", 2011; Faculty, AAA/ICDR Neutrals Conference, 2010; Faculty, AAA Construction Conference, "Maximizing ADR Advocacy for Today's Economy," 2009; Faculty, AAA Advanced Mediator Training, 2009; ABA, "Mediation Advocacy: Advanced Techniques and New Developments," 2008; "AAA Arbitration Awards: Safeguarding, Deciding & Writing Awards (ACE001)", 2007; AAA Arbitrator Ethics & Disclosure (ACE003), 2006; ABA, "ADR & Construction Committee CLE Seminar," 2005; AAA, "Chairing an Arbitration Panel: Managing Procedures, Process & Dynamics," (ACE005), 2005; AAA, "Dealing With Delay Tactics in Arbitration," (ACE004), 2005; Negotiation Strategy Institute, Cutting Edge Negotiation Strategy for Lawyers, 2002; AAA, Arbitrator Update 2004; AAA, Construction Industry Arbitrator II Training, 2001; AAA, Construction Industry Arbitrator Training, 2000.

**Teaching Experience:** Adjunct Professor teaching "Legal Principles and Practices" and "Negotiation and Dispute Resolution" in New York University's Master's Program, Real Estate and Construction, 1991 to 2022; Adjunct Professor teaching "Construction Law" at Cardozo School of Law, 2018 to 2022.

Training of Newly Appointed Arbitrators for the American Arbitration Association, 2021-present; New York University Schack Institute of Real Estate/Construction Advisory Board Member, 2012-2017.

**Selected Accolades:** Past President and current Executive Board Member of the College of Commercial Arbitrators; Named by *Super Lawyers* to its list of the “100 Top Lawyers” for the New York Metropolitan Area in 2016, 2017, 2018, 2021-2023; *Super Lawyer* for more than 15 consecutive years; *Best Lawyers* “Lawyer of the Year” in New York City for Litigation-Construction Law in 2017; *Super Lawyer* in ADR, 2020-23; *Best Lawyer* in Construction Litigation for New York City for more than 10 consecutive years. *Best Lawyer* in Construction Law, Arbitration and Mediation, 2021-23; Chambers USA Band 1 Construction Mediator, 2021-23; Fellow, Chartered Institute of Arbitrators; Member, National Academy of Distinguished Neutrals; AV Preeminent, Martindale Hubbell; Award for Outstanding Service,” New York University School of Professional Studies, 2015; "One of the World's Leading Practitioners" in Construction, Who's Who Legal; Recipient in 2021 of the Albert Nelson Marquis Who's Who Lifetime Achievement Award; and Member, AAA Arbitrator National Advisory Committee, 2015-2016.

**Professional Licenses:** Admitted to the Bar: New Jersey, 1981; New York, 1982; U.S. District Court: Southern (1982) and Eastern (1982) Districts of New York; District of New Jersey, 1981; U.S. Court of Appeals, Second Circuit, 1984; U.S. Supreme Court, 1985. Professional Associations Member of the Mediation Panel of the U.S. District Court for the Southern District of New York; American Bar Association (Committee on Arbitration, Chair; Sections of Litigation and Construction); Bergen County Bar Association (Construction Law Committee, Founder); New York State Bar Association; New Jersey State Bar Association.

**Education:** The George Washington University (BA, Journalism, Political Science-1978); St. John's University (JD-1981).

**Selected Publications:** “Debunking Misperceptions: The Upsides of Commercial Arbitration,” *Dispute Resolution Journal*, Volume 76, Issue 1, pp. 75-80 (2022); “Debunking Misperceptions: The Upsides of Commercial Arbitration,” ABA Litigation Journal, *Litigation*, Summer 2021; “Wait, What Happened? Recent Developments Affecting Commercial Arbitration You May Have Missed,” College of Commercial Arbitrators, January 2021; "Forced Waiver of Claims Proves Fatal to Arbitration Clause," ABA Litigation News, April 26, 2021; “Can a Commercial Arbitrator Demand a Virtual Hearing?”, *The National Law Journal*, May 20, 2020; “Sound Advice Podcast: Selecting the

Right Commercial Arbitrator,” ABA Section of Litigation website, January 2020; GUIDE TO BEST PRACTICES IN COMMERCIAL ARBITRATION, College of Commercial Arbitrators, 4th Ed., 2018, Co-Author of Chapters on “Arbitrator Fees and Expenses” and “Unique Issues in Construction Arbitration”; “Supreme Court Ruling Will Deter Construction Workers' Claims for Unpaid Wages,” Op-Ed Piece, CRAINS NEW YORK BUSINESS, June 19, 2018; THOMSON REUTERS PRACTICAL LAW, Author of the Overview on New York Construction Law, 2016 to 2020; “Third-Party Funding of Lawsuits Permeates Legal Landscape,” Opinion Piece/Column, NEW YORK LAW JOURNAL, April 13, 2018; Co-Author, ABA 2017 A201 DESKBOOK, Chapter on “Claims and Disputes”; “Proposed Legislation Undermines Business to Business Arbitration,” NEW YORK LAW JOURNAL, February 8, 2016; “Stiffing the Arbitrators: The Problem of Nonpayment in Commercial Arbitration,” HARVARD NEGOTIATION LAW REVIEW, April 2015; “Falling Through the Cracks: The Problem of the Non-Paying Party in Arbitration,” NEW YORK LAW JOURNAL, October 15, 2014; “A Tale of Two Lawyers: How Arbitrators and Advocates Can Avoid the Dangerous Convergence of Arbitration and Litigation,” Cardozo Law School, JOURNAL OF CONFLICT RESOLUTION, Volume 14, Number 3, Spring 2013; “When a Performance Bond Surety Offers to Takeover: Practical Considerations for the Owner-Obligee and its Lender,” ABA Construction Forum, September 2010; “Mandatory Arbitration in Construction Payment Disputes,” NEW YORK LAW JOURNAL, April 20, 2010.

**Selected Speaking Engagements:** “Game Changers: Takeaways in Construction Dispute Resolution,” American Arbitration Association, Annual Construction Conference, Los Angeles, June 2023; “Construction Arbitration,” American Bar Association, Arbitration Training Institute, N.Y., N.Y., March 2023; “What Commercial Arbitrators Need to Know: Recent Decisions and Legislation Affecting the Practice of Arbitration,” ABA’s Arbitration Institute in Chicago, June 2022; “Convincing Your Arbitrators to Authorize the Discovery You Really Need in Your Commercial Arbitration,” College of Commercial Arbitrators, May 2022; “Post-Pandemic Arbitration: Old School or New Age?” April 2021, ABA’s Section on Dispute Resolution’s Spring Meeting; “Arbitrator Fundamentals and Best Practices, April 2021, ABA Section of Litigation program; AAA “Best Practices Roundtable on Virtual Hearings,” November 2020; “Non-signatories to Arbitration Agreements,” Annual Meeting, College of Commercial Arbitrators, October 2020; “How to Effectively Deal With the 300 Change Order Dispute: Who Controls the Process?”, AAA/ICDR online presentation, October 2020; “What Counsel and Witnesses Do that Drive Arbitrators Nuts,” Construction Super Conference, Los Angeles, December 2019; “A Delicate Balance: Arbitrating

Your Client's Complex Commercial Case Without Sacrificing Speed, Efficiency and Cost-Savings," ABA Section of Litigation Conference, NYC, May 3, 2019; "How to Save the Parties from Themselves in Construction Arbitrations," ABA Section of Dispute Resolution's Annual Conference, Minneapolis, MN, April 11, 2019; "Don't Forget the Damages—You Can't Win on Entitlement Alone," American Arbitration Association's Annual Construction Conference, Miami, FL, April 4, 2019; "Handling Multi-Claim Construction Disputes: Practical Tips," ABA Section on Dispute Resolution Spring Conference, Washington D.C., April 6, 2018; "Streamlining Your Arbitration: How to Avoid Reliving that Construction Project Brick by Brick," Construction Super Conference, December 5, 2017, Las Vegas, Nevada; "Challenges to the Authority of an Arbitrator," NYS Bar Association's Dispute Resolution Section 2017 Fall Meeting, NYC, October 26, 2017; "Navigating the Unique Aspects of Construction Arbitration," New York Law School, NYC, June 22, 2017; "The Attorney's Role in Setting the Stage for a Successful Mediation," St. John's School of Law, Queens, N.Y., February 25, 2017; "The Use of ADR in Construction Law Cases: What the Industry Forms Say about ADR," New York County Lawyers' Association, NYC, May 12, 2016; "Arbitrator Ethics," AAA Higginbotham Fellows Program, NYC, May 5, 2016; "A Litigator's Guide to Arbitration: Best Practices to Maximize the Benefits of Your Next Arbitration," ABA Section of Litigation Annual Conference, New Orleans, LA, April 17, 2015; "Construction Dispute Resolution: A Blueprint for an Effective Process," New York City School Construction Authority, April 6, 2015; "Stories Mediators Tell: The Good, The Bad, The Ideal!" AAA/ABA-DR's Mediation Week 2014, NYC, October 14, 2014; "Arbitration/Mediation Update," New Jersey Construction Litigation Conference, Edison, N.J, September 16, 2014; "Construction Law," New York University Summer Institute in Construction Project Management, NYC, June 16, 2014; "The Fundamentals of Construction Law," ABA, NYC, November 8, 2013; "Dealing with Attorneys Who Don't Play Well in the Sandbox: Identifying Tactics Intended to Derail Your Arbitration and How Best to Thwart Them," ABA Annual Litigation Conference, Chicago, Ill, April 26, 2013; "Discovery in Arbitration: When Is Enough Enough?" AAA's 2012 Construction Conference at New York University Law School, June 1, 2012; "The Effective Use of Mediation and Arbitration," presentation before New York City Bar Association, NYC, December 13, 2011.

**Compensation:** \$625/Hr.